



# Backup and Recovery: Education Offer

We value our partnership with schools and recognise the unique challenges you face in protecting your data within tight budgets. Our tailored solution addresses these pain points, providing a reliable, stress-free backup and recovery solution.

## Partnering with us ensures:

- **Comprehensive RPA and DfE compliance:** Verified by the DfE, our solution meets all guidelines, including the requirement for three separate data copies.
- **Predictable and affordable pricing:** A single annual fee based on student numbers, with no increases throughout the year.
- **Dedicated expert support:** Our team is committed to ensuring your data protection needs are met, allowing you to focus on education with confidence.

Choose our proven, compliant solution for seamless data protection and peace of mind.

## Benefits



Single,  
predictable  
annual price



Tiered based  
on number of  
students



RPA compliant  
backup  
solution



## Includes:

- ★ All data sources: Machines, M365, Google & SIMS
- ★ 2 distinct, "offline", immutable cloud backups
- ★ AI Malware scanning
- ★ Unlimited selection & retention

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Contact us

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Receive a simple  
upfront quote

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Rest assured  
that your  
data is safe

# Why is backup and recovery important to you?

We recognise the budget constraints on schools in the UK and the need to reduce costs in certain areas. Backup can easily feel like one of those things to cut, especially with applications such as Microsoft 365 or Google Workspace, where it feels like your data is in safe hands.

Not only is the risk of data loss more pertinent than ever with the volume of data held by schools increasing year on year, but also the sheer amount of breaches and attacks. Some of the stats are staggering:

61% of schools experienced a data breach in the last 12 months

Human error involved in 74% of data breaches

430,170,944 file recoveries in 2023

Microsoft themselves suggest that you back up your data with a third-party, making it hard to disagree.

Microsoft's service agreement, schedule 6 states: **"We recommend that you regularly backup Your Content and Data that you store on the Services or store using Third-Party Apps and Services."**

## What We Protect



# Compliance

Our solution is completely compliant with the DfE, RPA and NCSC, with the promise to always keep our products in line with the standards outline by these bodies. We recognise the importance of your compliance, especially to the RPA, in terms of claiming on cyber insurance.

**In order to be covered by RPA cyber insurance schools must meet the following conditions:**

- Must have offline backups
- All employees or Governors who have access to the Member's information technology system must undertake NCSC Cyber Security Training
- Must register with Police CyberAlarm
- Must have a Cyber Response Plan in place

These bodies give further guidance on how to keep your data safe, suggesting a **3-2-1 rule** with at least 3 copies, on 2 devices, and 1 offsite copy.

To outline how we comply with the 3-2-1 rule; we keep two independent copies, in two geographically separated locations in the UK and both copies are immutable. This happens automatically when customers run any kind of backup with our solution covering all applications (SaaS and On Premise)

## Terms and conditions

- Pricing is tiered based on the number of students subscribed to your school (This will be determined by the DfE student numbers).
- Includes all school data exclusively used by the school. We reserve the right to audit.
- Offer includes use of current available features – Server and Endpoint Backup (including SIMS), Microsoft 365 Backup (including Class Notebook), Google Workspace Backup (Including Classroom), Azure VM Backups, Azure Mobility, Malware Detection & Instant Data. Additional features will not be included by default.
- Shared services, not explicitly or exclusively used by the school is not included in the bundle and will be charged separately.
- Payments will be annually, in advance for the contract year.
- This Education offer is only available to partners contracted to the latest backup and recovery pricing.
- Existing end users on legacy contract can opt not to participate in this offer. Renewal of Machines backups on a capacity model, SaaS on our seat-based model will be available but may be subject to price changes. SaaS protection will no longer be available on a capacity-based model.
- Unless otherwise specified, the services are not limited to a pre-defined amount of storage or license quantity.
- However, use of the service should not result in:
  - Excessive bandwidth or storage.
  - Harm to the overall service, networks or other resources and/or
  - Circumvention of the intended use of the product.



Ensure data resilience,  
contact us for a quote  
today!

